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SILICON VALLEY | SACRAMENTO | OAKLAND

March 7, 2025

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To Whom it May Concern,

I am writing this letter to provide a reference for National Ceramic Tile & Stone who recently worked as a subcontractor for XL Construction from August 2023 to January of 2025 on our Kaiser South Sacramento Med Surg/ICU project. During their time with us, National Ceramic Tile & Stone demonstrated exceptional skills, a proactive approach, and overall professionalism in their role as our tile trade partner.

National Ceramic Tile & Stone was responsible for tiling thirty restrooms on our project. Throughout this period, they consistently exhibited a strong work ethic, responsiveness, and a commitment to delivering high-quality results. Their attention to detail greatly contributed to the success of our project.

One notable aspect of National Ceramic Tile & Stone's work was their excellent communication skills. They effectively collaborated with both our internal XL team and external stakeholders, ensuring that both design intent and XL's quality control process were clearly understood and met. Their open-mindedness and willingness to adapt to changing field conditions made them an asset in our fast-paced environment.

In addition to their technical abilities, National Ceramic Tile & Stone displayed exceptional problem-solving skills. They approached constructability challenges with a positive attitude and consistently provided creative solutions that helped us overcome obstacles and achieve our objectives.

Furthermore, National Ceramic Tile & Stone consistently met project deadlines and demonstrated a strong sense of responsibility and accountability. Their punctuality and reliability significantly contributed to the smooth execution of our project.

It is with great pleasure that I recommend National Ceramic Tile & Stone for any future opportunities. Their dedication, skills, and positive attitude make them an asset to any team or project. If you have any further questions or would like additional information, please do not hesitate to contact me at (858)-774-8720 or [kplum@xlconstruction.com](mailto:kplum@xlconstruction.com).

Sincerely,

Kaitlyn Plum  
Project Manager  
XL Construction

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